

Vice President, Investment Services

Leading Wealth Management Firm

Vancouver, BC

You are driven and self motivated. You bring professional presence and credibility in the B.C. business community and possess superior personal marketing and relationship selling skills. You bring a strong understanding of financial matters and investments and the capacity to learn the financial planning business. With this leading, entrepreneurial wealth management company, your desire and drive to succeed in building your own book of business will contribute greatly to success in this role, from both a personal satisfaction and financial remuneration point of view.

Our client is a well recognized, national wealth management company with a track record of success and a unique value proposition that blends big firm capability with the custom built solutions and personalized high touch service of a boutique firm. Passionate about service, integrity, results, and flexibility, they now have a need for a new Vice President, Investment Services to develop the firm's business in BC geared toward high networth individuals and charitable foundations.

This is a front-line facing role focused on effectively creating and implementing a client development strategy. The Vice President will also provide tailored wealth planning and personalized investment management services through an elite team of award winning investment managers. The successful candidate will also be a member of the firm's senior leadership team and have bottom line responsibility for the performance of the business in B.C. and will manage its operations.

As the ideal candidate, you will bring experience in wealth management, financial planning or brokerage in financial product sales or relationship selling, whether as part of larger firm or in individual practice. Alternatively, you could be in an asset management or investment banking, trust or other financial services organization, where sales play a critical role. Armed with the requisite financial designations, you have an entrepreneurial, polished, and hands-on style.

To explore this exciting opportunity to build and manage your own business, please visit www.rayberndtson.ca/en/careers/8577 to submit your resume and related information online. For further information, please contact Alessandra Morzan, Derrick Chow or Lisa Kershaw at 604-685-0261.